

**LISA J. COUNTERS
COUNTERS & KOELBEL, P.C.**

SUMMARY OF QUALIFICATIONS & EXPERIENCE

LITIGATION

- Conduct all aspects of case development and preparation with practice focusing on insurance bad faith, ERISA litigation, products liability and professional malpractice.
- Assisted in prosecution of policyholder class action lawsuit; drafted successful class certification motion and directed review of over 10,000 claim files.
- Interact extensively with clients to advise on settlement, strategy, and case status.
- Develop discovery plans for cases, prepare discovery schedules, budgets, draft disclosure statements, interrogatories, requests for production, and take and defend depositions.
- Demonstrated ability in advocacy. Achieved success in local, regional, and national trial and appellate advocacy competitions. Recognized as outstanding advocate of graduating class.

WRITING & RESEARCH

- Draft and respond to dispositive motions, discovery motions, procedural motions, and appeals; defend motions at oral argument.
- Assisted in drafting opinions and memorandum decisions for state appeals court judge in civil, criminal, juvenile and industrial commission matters.
- Served as law clerk on the Arizona Court of Appeals; attended panel conferences with judge; presented assigned cases and responded to questions and concerns of panel members.
- Prepared written legal memoranda addressing court management issues for administrative office of the courts, addressing sentencing rules, records retention, and judicial immunity.
- Researched and drafted Arizona's response to the National Judicial College's survey on inherent powers of the judiciary. Response was commended by chair of judicial college.
- Possess mastery of research skills in both traditional and computerized research methods.

MANAGEMENT & BUSINESS

- Varied professional background and career experience to complement legal skills, including management, sales and marketing, consulting, and operations.
- Directed implementation of computerized file management system to streamline work load and maximize revenue.
- Negotiated vendor contracts for computerized legal research, advertising, computer equipment and office equipment.

PROFESSIONAL EXPERIENCE

Legal

SHAREHOLDER , Counters & Koelbel, P.C.	8/00 - PRESENT
ASSOCIATE , The Cure Law Firm, P.C.	8/98 – 8/00
ASSOCIATE , Dawson & Rosenthal, P.C.	5/95-1/96, 9/96-8/98
JUDICIAL LAW CLERK , Hon. E. G. Noyes, Jr. - Arizona Court of Appeals	1/96-8/96
LAW CLERK/ASSOCIATE , Thur Dawson & O'Sullivan	5/94-7/95
JUDICIAL EXTERN , Hon. Stephen M. McNamee - U.S. District Court	Spring 1994
LAW CLERK , Arizona Supreme Court - AOC Legal Services Division	7/93-7/94

Other Professional Experience

LSAT INSTRUCTOR , Kaplan Educational Systems	1/99 - Present
PARTNER , Advanced Support	3/90 - 1/96
DIRECTOR OF CUSTOMER TRAINING , EDCS, Inc.	8/89 - 1/96
DEBATE COACH , McClintock/Tempe High Schools	9/92 - 2/94
DIRECTOR OF OPERATIONS , Ellis Park	3/87 - 10/88
LEGAL ASSISTANT , Richard W. Davis, P.C.	8/88 - 8/89
OPERATIONS MANAGER , Canterbury Downs	3/87 - 10/88

COMMUNITY SERVICE

COACH - XAVIER COLLEGE PREPARATORY MOCK TRIAL TEAM	1996- 2000
Competitive Highlights: 1998 State Championship, 8 th Place Nationals	

EDUCATION & BAR ADMISSION

ADMITTED TO ARIZONA BAR	10/95
ADMITTED TO U.S. DISTRICT COURT	10/96
ADMITTED TO NINTH CIRCUIT COURT OF APPEALS	5/03

ARIZONA STATE UNIVERSITY COLLEGE OF LAW , Tempe, AZ	1995
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HONORS, ACTIVITIES & AWARDS

Outstanding Advocate – Class of 1995

National Moot Court Appellate Advocacy Team, 1993-1995

Second Place – Region XI, 1994

First Place – Region XI, 1993

Runner Up Best Brief – Region XI, 1994

Best Brief – Region XI, 1993

Octa-finalist – National Finals, 1994

11th Place Brief – National Finals, 1994

Edwin J. Weisel Award, Runner-Up Best Brief – National Finals, 1995

Trial Advocacy Team, 1994-1995

First Place – Trial Advocacy Competition, 1995

Best Brief – Second Year Canby Competition, Spring 1994

First Place – First Year Canby Competition, Spring 1993

Honors – Legal Writing, Spring 1993

MACALESTER COLLEGE , St. Paul, MN	1990
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B.A. POLITICAL SCIENCE & SPEECH COMMUNICATION